



*Glenair, Inc. · 1211 Air Way · Glendale, California 91201
Telephone (818) 247-6000 · Fax (818) 500-9912*

January 1, 2014

Subject: Australia and New Zealand Representation, Glenair, Inc.

To whom it may concern:

This letter confirms that Intex Electro Pty Ltd is Glenair's exclusive and formal representative in the countries of Australia and New Zealand. This agreement remains in effect unless otherwise notified by the undersigned.

Should you have any questions please do not hesitate to contact me directly.

Sincerely,

A handwritten signature in black ink, appearing to read "Garrett Croft". The signature is written in a cursive, flowing style.

Garrett Croft
Vice President, Sales
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